How Important is PIFF to Pilot?
PIFF Training: District & Club Representatives & Others

Amy Martin
Director of Founders Fund
Welcome!

Today we will be reviewing the following topics in this workshop:

• What is PIFF?
• PIFF Contribution Opportunities/Guidelines
• Annual Recognitions
• Lifetime Donor Giving Levels
• PIFF Grants
• PIFF Scholarships
• PIFF Representative Responsibilities
• Fundraising Guidelines
What is PIFF?

Pilot International Founders Fund

It is the lifeblood of Pilot and supports club service efforts in influencing positive change in communities throughout the world.

It is an umbrella term that includes funds such as:

- Goals for Grants & Scholarships
- Safe Harbor Fund
- General Fund
- Ambassador Fund
- Endowment
- And more!
Pilot International Contribution Opportunities

- Goals for Grants & Scholarships
- Pacesetter
- Safe Harbor
- Dreams Ahead – Anchor
- Brain Related – Alzheimer’s Research
- Ambassador
- General Fund
- BrainMinders
- PI Endowment
- Heritage Garden
The Pilot International Founders Fund was established to support the community-based work of Pilot Clubs by helping to underwrite Club efforts to serve in the areas of Advocating Leadership and Service in Youth and Young Adults, Encouraging Brain Safety & Health and Caring and Supporting Those in Need. You can help Pilot International continue to succeed in our mission by specifically donating to the program closest to your heart.

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<tr>
<th>PROGRAM</th>
<th>CAMPAIGN</th>
<th>AMOUNT</th>
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<tr>
<td><em>Goals for Grants &amp; Scholarships</em> (Awarded to deserving Students, Clubs &amp; Districts)</td>
<td>☐ Envision 100</td>
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<td><em>Members and Clubs contributing $250 are recognized as a 250 Member or 250 Club. A District is recognized as a 250 District when all the Clubs in that District are 250 Clubs.</em>*</td>
<td>☐ Giving Tuesday</td>
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<td>Safe Harbor Fund (Disaster Relief Assistance for Pilots)</td>
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<td><strong>General Fund</strong> (To be used where most needed)</td>
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<td><strong>Clubs contributing $10 per active member are recognized as Pacesetter Clubs at District and International Convention.</strong></td>
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<td>Ambassador Fund (Benefits Safe Harbor)</td>
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<td>Brain Related/Alzheimer’s Research</td>
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<td>BrainMinders™</td>
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<td>The Helmet People – Matching Grant</td>
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<td>Dreams Ahead Fund – Anchor Club</td>
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<td>This is a financial award to aid Anchors in leadership development by attending leadership conferences and other training.</td>
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<td>PI Endowment</td>
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<td>True Course Building Maintenance Fund</td>
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<td>Heritage Garden</td>
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<td>100th Anniversary Fund</td>
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Contribution Guidelines

- **Pilot Year**
  Runs from July 1st to June 30th of the following year

- **Fund Designations** - The allocation of donations to specific funds
  Always designate a fund for your donation!

- **Donor Info Section** - **PLEASE COMPLETE THIS SECTION**
  Ensures we have up-to-date contact information (for both individuals AND clubs!)

- **Memorials/Honorariums** - Donations to honor or memorialize someone.
  Must be $25 if you would like us to send a card. **Please** make sure to complete the name and address portion.

- **Use of Memo Line-Check Donations**
  When submitting checks **always** include the designated fund on the memo line.

**ALL DONATIONS MUST BE SUBMITTED WITH THE CONTRIBUTION FORM!**
250 & Pacesetter Contribution

**Deadlines & Recognition**

- Districts, Clubs & Individuals who submit their 250/Pacesetter donations by **February 1st** will receive a certificate of recognition at their District Convention.

- District, Clubs or individuals who submit their 250/Pacesetter donations AFTER the February 1st deadline are **not** recognized at District Convention, but will receive a ribbon and be listed in the program at International Convention.
PIFF Lifetime Giving Levels

- **Emerald Club**: $5,000-9,999
- **Honor Wall**: $10,000-19,000
- **Legacy Wall**: $20,000-29,999
- **Founders Circle**: $30,000-49,999
- **Dream Builders**: $50,000-74,999
- **Vision Seekers**: $75,000-99,999
- **Golden Legacy**: $100,000 or more

Giving Levels recognize the generosity of our membership, clubs, and Districts!

- Individuals who give $1000 or more for the year by May 2 qualify for President’s Circle and will be recognized at International Convention.
PIFF Matching Grants

- Matching Grant applications are available online
- Helps clubs or districts to fund small projects in their communities
- Funded by Goal for Grants and Scholarships fund
- Deadline *October 15th*
Examples of Recent Grant Projects

- **Alabama District Traumatic Brain Injury Camp.** Providing 25 Campers and 25 Caregivers the opportunity to experience Alabama Special Camp for Children and Adults in Jackson Gap, Alabama, while giving over 50 Pilots, Anchors, and Compass Members the opportunity for service to survivors of Traumatic Brain Injuries and their Caregivers.

- **PC of Lavonia’s “Pilot Park Project”** will enable children and adults with special needs to enjoy the beautiful playground within the City of Lavonia. There will be four pods of accessible equipment in Lavonia Memorial Park including one "We-Go-Swing" for wheelchair-bound children and adults, a climbing bar, a hand cycler that can be accessed by wheelchair, and a sensory music area which includes three drums and a set of chimes. This will serve 1,254 individuals in Franklin and Hart Counties.

- **Luncheon PC of Danville’s “Hope for the Caregiver” Workshop.** This workshop will present speakers who will help family and professional caregivers develop skills to better serve family members and clients with brain related disorders and physical disabilities and take care of themselves.
Emergency Response Grant applications are available online.

Helps Clubs/Districts to establish emergency response services to help people with disabilities in their communities.

Funded by Goal for Grants and Scholarships fund.

Deadline October 15th.
PIFF Scholarships

• Scholarship applications are available online

• Scholarships funded by Goals for Grants and Scholarships Funds

• Scholarship Deadline: must be postmarked by March 15

• Scholarship applicants are no longer required to be sponsored by a Pilot Club. All scholarship applications are submitted directly to Pilot International Headquarters.

• Scholarship applications submitted to HQ by the deadline will be sent to the Scholarship Committee to review. They rate each applicant based on a rubric and score sheet.

Scholarships are given to applicants interested in pursuing careers in one of the areas Pilot focuses on: Transforming communities through education and service in the areas of youth leadership and development, brain safety and fitness, or caring for families in need.
PIFF Scholarships

- Pilot International Scholarship
- Becky Burrows Memorial Scholarship
- Marie Newton Sepia Memorial Scholarship
- Ruby Newhall Memorial Scholarship
- Bob King Memorial Scholarship
- Anchor Achievement Scholarship
OTHER (Non-PIFF) Scholarships

**LA-IN Compass Scholarship**
The LAIN scholarship, established in 2021 and is funded by a private donation. It is administered by Pilot International. The goal of the scholarship is to provide financial assistance to Compass Club members as they pursue education beyond high school. Scholarships will be based on community service, leadership roles, financial needs, academic success, and application content.

**Project Lifesaver Scholarship**
This award is provided to graduating seniors by the Project Lifesaver Organization. Pilot International administers this but we do not fund it.
PIFF Responsibilities

- Communicate with your Club
  - Provide a short paragraph for monthly newsletters
  - Attend workshops at Fall Council & District Convention
  - Set goals and expectations for clubs in your district and promote them
  - Schedule one project (fundraiser) to benefit Pilot International each year

- Communicate with Headquarters
  - Share Club success stories with PI HQ! We love seeing photos and news about your activities!
  - Also let us know which projects are unsuccessful

- Provide up to date Materials for Club/District
  - Please use CURRENT donation and application forms
  - Encourage club/district members to submit a donation form with ALL donations
Fundraising Guidelines

**Guidelines:**
- All checks must be made payable to Pilot International (not PIFF).
- Gifts are tax-deductible ONLY if the proceeds of the event will be given to Pilot International.
- IRS regulations state that only the amount paid OVER the fair market value of the item or over the actual cost of the event is deductible for the winning bidder or attendee.

**Fundraising Receipts:**
- There are two kinds of receipts: one for CASH (cash, check, etc.) and one for IN-KIND (gift of an item.) You must use the correct receipt to document the gift.

- At the conclusion of the event, a complete list of donors must be forwarded to Pilot International that details whether the funds are for the district, club, or a specific donor. A list of all donors must be provided to ensure each individual is given credit for their contribution. You can use a contribution form for this.

**NOTE:** These guidelines are for those clubs that are not 501(c)(3) club
PILOT INTERNATIONAL

Founders Fund

Need Access to specific applications or forms? All resources are on the Pilot International website! PIFF Resources can be found here:

http://www.pilotinternational.org/member-resource-category/founders-fund-resources/

Thank you for all you do to support PIFF! You can reach me at 478-477-1208 ext. 304 or at foundersfund@pilothq.org