

\$10,000+

Joyce Davis Estate Cherokee
Maxine Harris Brick and Tile
Celia Moh

\$5,000 – \$9,999

Maralyn Fries Jeanene Merka
Patricia Hesterly Helen Winstead
Peggy Jessup PC of Andalusia, AL

\$2,000 – \$4,999

Judy Breaud Betty Evitts Patricia Kesler Sadako Tanaka Texas District
Kay Chandler Pat Jarvis Mary Jane Morgan Cindy Weaver
Larry Crumbly Suzanne Kendra Mary Sue Stages Leeward Club Mililani, HI

\$500 – \$1,999

Carolyn Allison	Loris Flowers	Mary Merrell	PC of Atlanta, GA	Japan District
Debbie Archer	Marsha Fowler	Marcelle Nagy	PC of Canyon Lake, TX	Michigan-Indiana District
Etsuko Arimura	Dorothy Franklin	Satsue Ohta	PC of Cochran, GA	Midwest District
Vivian Bannert	Maryann Frazer	Fan Panton	Dan River	Mississippi District
Lorraine Banning	Evelyn Gentile	Charlynn Parson	Region PC, VA	North Carolina District
Dorothy Battle	Lynda Goodwin	Shirley Pyle	PC of Darlington, SC	Northeast-Potomac District
Nancy Bierema	Hiroko Hiyama	Brenda Rainosek	PC of Elberton, GA	Southwestern District
Carolyn Bishop-McLeod	Susan Hoffmann	Carol Sanders	PC of Madison County, GA	Virginia District
Janette Bowers	Joanna Horton	Sue Sanford	PC of Moline, IL	Co-Pilots
Winnie Brewer	Bobbie Hudson	Sharon Slusher	PC of Monroe, LA	2006-07 EC/BOT
Irene Butler	Cecile Huggins	Bernyce Stickle	PC of Montgomery, AL	2007-08 EC/BOT
Nancy Carlisle	Amy Hurst	Billie Stoudemire	PC of Naples, FL	
Linda Covington	Diane Jensen	Hazel Sweger	PC of Nassau, Bahamas	
Ruth Daniel	Masako Kaneko	Celia Thompson	Arkansas-Oklahoma District	
Barbara Dieterichs	Laura Keever	Bonnie Turner	Florida District	
March Eu	Takako Komoda	Beverly Wilkes	Georgia District	
Margaret Fallon	Kiku Kubo	Imogene Yongue		
	Judy Langley	PC of Athens, GA		

In-Kind Donations

Anonymous Mellisa Broom Cindy Weaver

Seed Money

from gift of the Monroe-Goolsby House by the Macon Pilot Club and sale of the PI HQ building

TOTAL to-date

\$1,102,995.17



Bracelets, Belts & Helmets

■ Oh My, What a Difference You Make!

In Texas the death of one child, who was riding his bicycle without a helmet, touched and inspired the citizens and Pilots of Tyler, Texas to embark on a campaign to insure that each child owned and wore a helmet. Pilot Joyce Paro and her fellow members sponsored a benefit performance of a new play from their theatre group as a fundraiser. As Pilots do, there were also prizes, drawings and a creative evening for playgoers that also included a reception and opportunities for great public relations and publicity.



Joyce Paro and the Bicycle Patrol take a moment to pose with the raffle prize bike.

The club was able to purchase 600+ helmets. They highly recommend a source they have found in Kent, Washington. ProRider sells the certified helmets for \$4 which includes shipping & handling. Judith Warnick Highsmith provided this contact information: 1-800-642-3123 and www.prorider.com/org— it's one of the best prices recommended to BrainMinders™.

Judith writes, "The Tyler Police Department regularly schedules bicycle rodeos for parents and their children with a bicycle, tricycle, Big Wheel, skateboard, skates, 'wheelies' or the like (although they do give helmets to some kids who come without), in order to have them sign a release form for participating in the event. The bicycle squad here inspects

each bike, etc. to make sure it is mechanically sound—and even do minor repairs if possible—including making sure the tires are aired to the proper pressure; they fit each child with a helmet and explain the need to wear it EVERY time they ride, skate, etc.; they do a safety talk to each group, before putting them through an obstacle course, set up with traffic cones; and, at the end, each child gets a certificate for having completed the course.

"The age range is from 3-4 years on through to 10-12 years of age—it has to be somewhat flexible, in order to help as many kids as possible. We've ordered the helmets in all sizes, with a ratio based on past experience of attendees.

"Almost every city or town has some form of a bicycle squad, and many places do put on bike rodeos—everyone I've known is very welcoming to the idea of volunteer help, too, so your Anchors may be able to work into an existing program. If your local PD doesn't yet do this, it should be easy to set up a cooperative effort for bike rodeos, because it's definitely a 'prevent problems' approach AND it's a great way to introduce small children to the police department and leave them with a positive image from the experience."

Judith has volunteered, with fellow Pilot Joyce Paro, to develop a fact sheet, a "how to" complete with ideas to help any Pilot clubs who may be interested. Be sure to mention if your local Police or Sheriff's department currently sponsors a Bike Rodeo, Safety Town or Bike Clinic. She has also offered to serve as a liaison for Helmets4kids for anyone with questions. This is her contact information: e-mail: judylea1@sbcglobal.net and club mailing address: Pilot Club of Tyler, ATTN: Judith Warnick Highsmith, P.O. Box 8544, Tyler, TX 75711. A big ol' Texas thank you to Judith, Joyce, and the Pilot Club of Tyler, Texas!

Greta Tyler of Ripley, WV writes, "In 2007, the Pilot Club of Jackson County purchased equipment for Project Lifesaver for the Sheriff's Department and the program became a reality. Today, five individuals are wearing their bracelets. Our program is promoted in the county by public displays and participation in related activities. On September 22, 2007,



President Elect Jenny Scholl, left, carried the ball for the Pilot Club of Jackson County to get Project Lifesaver up and running; right, Patricia Boyce, volunteer leader of the Autism Group.

Mid Ohio Valley Autism Support group had a community awareness program and walk at Cedar Lakes Conference Center. Project Lifesaver was prominently displayed for information. At this time, one person with autism is in our program.”

March is officially BrainMinders™ Month, and Brain Awareness Week is March 10-16, 2008. This is the ideal time to consider how your club will make a difference. Your first step may be to contact your local law enforcement officers and investigate the availability of programs they currently sponsor such as car seats for babies and toddlers, safety fairs, clinics, rodeos, etc. Your Pilot Club may choose to sponsor, create, or volunteer your Brain-Minder Buddies presentations. It is also a great time to announce any plans you may have to introduce Project Lifesaver or to gather publicity for an established program already active in your community. It is time to work it... and make it happen! Who knows? You just may attract a few new members!

You have made a difference if you have impressed upon a young child the importance of protecting their brain for life. Those will be the children who do not die from a traumatic brain injury. You have made an important contribution if the parent or caregiver of an adult or child with a brain disorder has a moment of peace knowing a bracelet or belt from Project Lifesaver will help keep them safe. You may have saved a life today through the programs you have taught and shared in schools, senior centers, and meeting facilities in your hometown. You are the one responsible for the friendship and service in Pilot

International. For young and old, “Protecting Your Brain for Life” is making a difference!

LAST MINUTE LETTERS

Terry Steffey, President of the Pilot Club of Miami, FL writes about their clever addition to their BrainMinders presentations ... The Pilot Club of Miami and the Anchor Club of Miami Springs Senior High have made bookmarks decorated with the Buddies. These bookmarks are very popular with the teachers and principals in the schools, and at book and health fairs. These are a part of their “Feed Your Brain, Read a Book” book fairs.

Terry Steffey wrote, in a separate letter, after reading Lee and Bob Woodruff’s book, *In An Instant*, she feels it should be required reading for every Pilot and parent. “It is a touching, heart tugging, insightful book about TBI. I feel that if we as Pilots are going to talk the talk, then we need to walk the walk. We need to truly understand what can happen in an instant. This book brought home to me just how important our mission is. If you have not read this book then please get a copy. You will be truly amazed at the story and struggles this family has gone though.”

Thanks for sharing your Pilot Spirit, Terry. Thank you again, Pilots for your service with spirit!



Pilot International Membership

■ Report for End of Pilot Year and Current Information

	as of June 30, 2007	as of July 31, 2007	as of July 31, 2007
Membership*	11,557	11,110	11,124
Clubs	456	454	454
Districts	20	20	20

(*Includes members-at-large, emeritus, fifty-year, privileged, and active members)

The Pilot Club of Singapore welcomed a new member, Naoko Hashimoto, bringing their membership to a total of 21.

The Pilot Club of Wills Point, Texas, recently welcomed four new members, Donna Tapp, Barbara Bass, Holly Shewmake, and Patricia Kemp.

Introducing...

2007-2008 Membership Campaign!

Have you caught the Pilot Spirit? We certainly hope so...it is time to share with your family, friends and co-workers!

Why do we need more members?

1. Benefits the quality of life in communities around the world, especially your hometown!
2. Accomplish more projects
3. Membership is the lifeblood of Pilot International
4. Natural attrition every year requires the addition of new members

What are the benefits to new members?

1. Opportunities to "give back" in their home town.
2. Acquire a new circle of friendships and support
3. Opportunities for developing personal and professional skills
4. Opportunities to experience global cultures

How do you get new members?

1. Word-of-mouth is the strongest approach. Tell your story, why Pilot means so much to you. Personal experiences and the rewards of membership to fellow Pilots.
2. Look at your club... are the meetings worth attending? Are they informative, entertaining, worthwhile for the time spent?
3. ASK! It may be to a regular meeting or to a special "Share Pilot" or tea.

4. Offer to mentor a younger friend as a member.
5. Offering child care during a meeting is often very attractive to busy parents.
6. Plan a theme party or special event for each member to bring a potential new member.
7. Build your media relationships. If your club is not promoted in your hometown it is time to get acquainted and build a relationship with your local media.

Will YOU Be the Tipping Point?

It's a friendly competition...

1. We set a goal of one new club per district and a gain of three members per club.
2. Winning is based on the percentage of membership increase in districts and clubs. The winners names will be inscribed on a trophy in the headquarters Awards and Recognition Room.
3. Winners will have bragging rights and special recognition at district and international conventions.
4. Get 2 new members by January 31, 2008, get your international dues paid.

No one is more qualified to tell Pilots how to bring in new members than those Pilots who have successfully done it. Here, another “membership superstar” shares her secrets:

By sponsoring eight new members, Minako Murakami of the Pilot Club of Suruga, Japan District, became one of the most successful recruiters this past Pilot year. She was key in bringing her club back from the brink of disbanding. She belonged to the Numazu Pilot Club, chartered in July 2001. Starting around their second year, membership and service activities began to decline, and the decline continued over the next few years. Minako was afraid that the flag ceremony at the district convention in April 2006 in Okayama would be the last time her club would participate in such an event. Most of the few remaining members were planning to resign and the Numazu Pilot Club seemed to be finished.

Minako, who was by then the only member, consulted with the club’s sponsoring club, the Yokohama Pilot Club, and other friends. They pointed out that quitting would be easy but if she did, everything the young club had accomplished to date would disappear. That made Minako re-think her position. She hadn’t been very active in Pilot activities but she liked Pilot very much and was saddened to think she would not be able to see her friends from sister clubs with whom she’d become close. With the encouragement of others she made the decision to continue with the attitude of “where there’s a will, there’s a way.”

The Japan District Growth Team and the Pilot Club of Yokohama worked with her to rebuild the club. They made a



Minako Murakami

Pilot Club of Suruga, Japan District

conscious choice to change the name of the club to make it more accessible to prospective members. “Suruga,” the name for the entire province from a past era, was chosen to reach a wider region. They began to attract new members, and with the latest who joined on October 1, they were thrilled to reach a total of ten members.

The club increased the number of places where members visit and volunteer, such as nursing homes and workshops for people with disabilities. They’ve held discussions about a gradual expansion of activities in the region. They feel truly indebted to the Growth Team, their sponsoring club and Past Governor Arimura for their assistance in this dramatic turnaround, and feel confident that by continuing with their plan they will bring in even more members in the near future.

(Above) President Minako and the club’s first new member, Teruko Furuya, with the new club banner.



Secrets of Membership Success Revealed

2006-2007 Pilot International, Inc.

■ Statement of Financial Position as of June 30, 2007

ASSETS

Current assets

Cash and cash equivalents	\$239,332
Investments	337,235
Accounts receivable, less allowance for doubtful accounts of \$6,163	27,118
Related party receivable	630,636
Inventory	64,990
Prepaid expenses	72,511
Total current assets	\$1,371,822

Land, building, and equipment

Land	0
Buildings and improvements	0
Furniture, art, and equipment	\$217,997
Less: accumulated depreciation	(192,808)
Total land, building and equipment	\$25,189

Total assets \$1,397,011

LIABILITIES AND NET ASSETS

Current liabilities

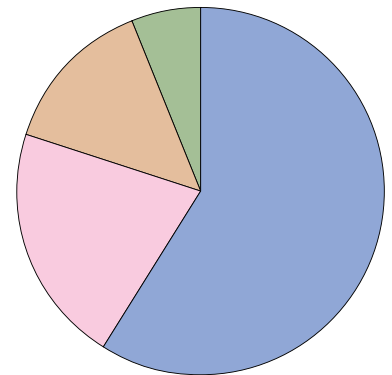
Accounts payable	\$27,224
Accrued expenses	81,846
Deferred income	356,893
Total current liabilities	\$465,963

Net assets

Unrestricted – Pilot Clubs	472,165
Unrestricted – Anchor Clubs	458,883
Total net assets	\$931,048
Total liabilities and net assets	\$1,397,011

See page 30 for Pilot International Foundation financial statement.

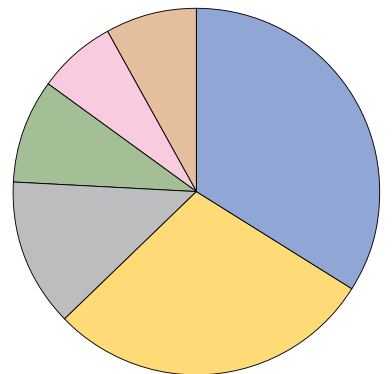
Statement of Activities for the Year Ended June 30, 2007



Revenues

\$1,252,036

Membership Dues & Fees	55%	\$692,821
Convention	22%	\$279,925
Catalog Sales	14%	\$171,216
Investments/Other	9%	\$108,074



Expenses

\$1,304,631

Pilot Clubs	34%	\$437,289
Convention	28%	\$359,644
Catalog Sales	14%	\$188,909
Administrative	7%	\$96,156
Board & Executive Committee	9%	\$115,697
Anchor Clubs	8%	\$106,836